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இலங்கை அபிவிருத்தி நிர்வாக நிறுவகம்
SRI LANKA INSTITUTE OF DEVELOPMENT ADMINISTRATION



**The First Efficiency Bar Examination for Officers of Sri Lanka
Accountants' Service - 2020(I)**

Time: 03 Hours

Law and Management - 07

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- Select at least Two (02) questions from one part and answer a total of Five (05) questions.
- Each question carries 20 marks.

Part I

01. I. Name the types of courts in the judicial system of Sri Lanka (Court Hierarchy). (10 marks)
- II. Write short notes on any two (02) of the courts mentioned above. (10 marks)
02. I. What is the law governing the sale of goods in Sri Lanka? (05 marks)
- II. What is a contract of sale of goods? (05 marks)
- iii. Name the main parties involved in a contract of sale of goods and briefly explain them. (05 marks)
- iv. On 31st January 2024, Company 'A' enters into an agreement with 'B' to produce a machine for Rs. 100,000 and deliver it to 'B'. On 1st March 2024, 'B' takes possession of the machine manufactured by 'A', pays Rs. 100,000, and receives a receipt.
Based on the above example, explain the following:
1. Contract of sale of goods
2. Agreement to sell goods (05 marks)

03. I. Name five (05) main principles of an insurance contract. (10 marks)
- II. 'A' had obtained a fire insurance worth Rs. 500,000 from company 'B' for his house. A's house caught fire suddenly, and the municipal fire brigade quickly extinguished the fire. The damage to the house due to the fire was Rs. 100,000, and the insurance company agreed to pay for the damage. 'A' did not agree with this and insisted that the full amount of Rs. 500,000 should be paid as the insurance was for that amount.
- (a) Explain the above situation based on the relevant principles of insurance. (05 marks)
- (b) If 'A' had insured his house for Rs. 500,000 with both Companies 'B' and 'C', briefly explain whether 'A' could claim Rs. 100,000 each from Companies 'B' and 'C' for the damages incurred. (05 marks)

Part II

04. I. According to Abraham Maslow's hierarchy of needs, five (05) basic levels of human needs are identified. Name these five (05) levels of needs. (05 marks)
- II. Explain one level of need mentioned above, and describe how fulfilling that need could be used to enhance employee motivation in the organization where you work. (15 marks)
05. "Change management is critical in organizational and personnel management. Identifying individual and organizational resistance in change management is very important." Discuss. (20 marks)
06. I. Explain the communication process using a diagram. (10 marks)
- II. Write short notes on two (02) steps in the above process. (10 marks)
